



GLOSSARY

A **ADR**
American Depositary Receipt

ANTAD
Mexican Retail Association

B **BAE**
Bodega Aurrera Express

Bodegas & discount stores
Austere stores offering basic merchandise, food and household items at the best prices

BPAyD
Storage and distribution best practices

C **CAM**
Central America

CARHCO
Central American Retail Holding Company

CDP
Carbon Disclosure Project

Cetes
Mexican Federal Treasury Certificates

CG-MR
Multiline and Specialty Retailers Distributors

Clubs
Membership warehouse clubs focused on businesses and consumers who seeks the best possible prices

CO2eq
Carbon dioxide equivalent

Cofepris
Federal Commission for the Protection Against Health Risks

COVID-19
Severe respiratory syndrome caused by a coronavirus

Crowdsourcing
External collaboration for picking and delivery services

D **Despensa a tu casa**
Bodega website for home delivery services

Distribution center/DC
Location for the receipt of goods from supplies and store distribution

E **EBITDA**
Earnings Before Interest, Taxes, Depreciation and Amortization

ESG
Environmental, Social and Corporate Governance

Every Day Low Prices/Every Day Low Costs
Permanent philosophy of Walmart de México y Centroamérica, in order to contribute towards improving the quality of life for the region

F **FB-FR**
Food Retailers and Distributors

Flex Pos
Our system to manage the Point of Sale

Fulfillment Center
Smaller logistics facility where customer orders through digital platforms are prepared and shipped

G **GAP**
Good Aquaculture Practices

GDP
Gross Domestic Product

GFSI
Global Food Safety Initiative

GHG
Greenhouse Gases

GJ
Gigajoule

GMV
Gross Merchandise Value

GRI
Global Reporting Initiative

I **IFRS**
International Financial Reporting Standards

ISR
Income Tax

L **LED**
Light-emitting diode

LGBT+
Lesbian, gay, bisexual and transgender

M **MSE**
Mexican Stock Exchange

Machine learning
Artificial Intelligence discipline that, through algorithms, gives computers the ability to identify patterns in massive data to make predictions

N **Net Sales**
Income from merchandise sales in our units

NGO
Non-governmental organization

NOM
Mexican Official Standards

NPS
Net Promoter Score, indicator to measure customers' loyalty

P **Private Brands**
Private label products of Walmart de México y Centroamérica

PAI
Walmart Comprehensive Assistance Program

Pandemic
An epidemic disease that spreads to many countries or that affects almost all individuals in a region

Picker
Associate responsible to collect requested products by the customers

PM
Particulate matter

POP
Persistent Organic Pollutants

Powered by Walmart
Powered or Influenced by Walmart

PRODI
Acronym to describe the five promises that make up and represent all the benefits of working at Walmart

Profeco
Consumer Protection Agency

R **Risk groups**
A group or population at risk is made up of those people who, due to certain biological, physical or social characteristics, are more likely to contract certain diseases

Royalties
Revenue share or fixed amount of money paid to a copyright owner for approval to use it

S **Sales floor**
Surface area set aside for merchandise retail

SASB
Sustainability Accounting Standards Board

SDG
Sustainable Development Goals

Sellers
External sellers within the marketplace

Shared Value
For Walmart de México y Centroamérica, Shared Value implies the creation of economic, environmental and social value for all our stakeholders

SINGREM
National System Management of Containers and MedicineWaste

SME
Small and medium-sized enterprises

Sox
Sulphur oxides

SKU
Stock Keeping Unit

SSA
Secretary of Health

Supermarkets
Self-service stores located in residential areas

T **TCFD**
Task Force on Climate-related Financial Disclosures

TECHO
Organization seeking to build a fair, integrated and poverty-free society

The Alliance
Workers Safety Alliance in Bangladesh

Total revenues
Net sales plus other income

U **UNGC**
United Nations Global Compact

V **VOC**
Volatile Organic Compounds

W **Walmart**
Self-service stores providing the widest assortment of goods from groceries and perishables, to apparel and general merchandise

Walmex
Ticker symbol for Wal-Mart de México S.A.B. de C.V.