

## Glossary

- A** **ADR:** American Depositary Receipt  
**AEO Certification:** Recognition granted by Mexican customs authorities to economic agents involved in international trade.  
**AMITAI:** Latin America's leading comprehensive framework for ethics and compliance  
**ANTAD:** Mexican Retail Association  
**APAC:** Association in Favor of People with Cerebral Palsy  
**APECIC:** Agreement to Open the Market Against Inflation and Scarcity  
**ARCO Rights:** These are the right of access, rectification, cancellation, and opposition of the holders regarding their personal data
- B** **BAE:** Bodega Aurrera Express  
**Bodegas and discount stores:** Austere self-service stores offering basic merchandise, food and household items at the best price  
**BPAyD:** Storage and distribution best practices  
**BPs:** Base Pointse  
**BRC Certification:** British Retail Association
- C** **CAM:** Central America  
**CARHCO:** Central American Retail Holding Company  
**CDP:** Carbon Disclosure Project  
**Cetes:** Mexican Federal Treasury Certificates

- CG-MR:** Multiline and Specialty Retailers Distributors  
**CNBV:** National Banking and Securities Commission  
**CO<sub>2</sub>eq:** Carbon dioxide equivalent  
**COFEPRIS:** Federal Commission for the Protection Against Health Risks  
**CONAGUA:** National Water Commission  
**COVID-19:** Severe respiratory syndrome caused by a coronavirus  
**Cross Border Commerce:** Information on cross border trade  
**Crowdsourcing:** External collaboration for picking and delivery services

- D** **Despensa a tu casa:** Bodega website for home delivery services  
**Distribution Center/ DC:** Location for the receipt of goods from supplies and store distribution
- E** **EBITDA:** Earnings Before Interest, Taxes, Depreciation and Amortization  
**EPRA:** Enterprise Privacy Risk Assessment  
**ERM:** Enterprise Risk Management  
**E2E:** End to end  
**ESG:** Environmental, Social and Corporate Governance  
**Every Day Low Prices/Every Day Low Costs:** Permanent philosophy of Walmart de México y Centroamérica, in order to contribute towards improving the quality of life for the region

- F** **FB-FR:** Food Retailers and Distributors  
**Fintech:** Combination of the terms “finance” and “technology”. Used to describe companies and services that leverage technological innovation to improve and facilitate financial operations  
**Flex POS:** Our system to manage the Point of Sale  
**Fulfillment Center:** Smaller logistics facility where customer orders through digital platforms are prepared and shipped
- G** **GAP:** Good Aquaculture Practices  
**GDP:** Gross Domestic Product  
**GHG:** Greenhouse Gases  
**GFSI:** Global Food Safety Initiative  
**GJ:** Gigajoule  
**GMV:** Gross Merchandise Value  
**GRI:** Global Reporting Initiative
- I** **IFRS:** International Financial Reporting Standards  
**IMPI:** Mexican Institute of Industrial Property  
**ISR:** Income Tax  
**IT:** Information Technology
- J** **JIA:** Year Beginning Meeting

- K** **KPI:** Key performance indicator
- L** **LED:** Light Emitting Diode  
**LGBT+:** Lesbian, Gay, Bisexual, and Transgender, the “+” sign is inclusive of other groups
- M** **MSE:** Mexican Stock Exchange  
**Machine learning:** Artificial Intelligence discipline that, through algorithms, gives computers the ability to identify patterns in massive data to make predictions  
**MVNO:** Mobile Virtual Network Operator
- N** **Net sales:** Income from merchandise sales in our units  
**NGO:** Non-governmental Organization  
**NIST:** National Institute of Standards and Technology  
**NOM:** Mexican Official Standards  
**NPS:** Net Promoter Score, indicator to measure customers' loyalty
- P** **PACIC:** Package Against Inflation and Scarcity  
**PAI:** Walmart Comprehensive Assistance Program  
**Pandemic:** An epidemic disease that spreads to many countries or that affects almost all individuals in a region.  
**PDHA:** Product Design Hazard Analysis

## Glossary

**Price Clubs:** Membership warehouse clubs focused on businesses and consumers who seeks the best possible prices

**Picker:** Associate responsible to collect products requested by the customers

**PM Particles:** Particles with aerodynamic diameter less than 10 microns

**POP:** Persistent Organic Pollutant

**Powered by Walmart:** Powered or Influenced by Walmart

**Private Brands:** Private label products of Walmart de México y Centroamérica

**PRODI:** Acronym to describe the five promises that make up and represent all the benefits of working at Walmart

**Profeco:** Consumer Protection Agency

**R Risk groups:** A group or population at risk is made up of those people who, due to certain biological, physical or social characteristics, are more likely to contract certain diseases

**ROIC:** Return on Invested Capital

**Royalties:** Revenue share or fixed amount of money paid to a copyright owner for approval to use it

**S Sale floor:** Surface area set aside for merchandise retail

**SASB:** Sustainability Accounting Standards Board

**SDGs:** Sustainable Development Goals

**Sellers:** External sellers within the Marketplace

**SENASICA:** National Service for Agrifood Health, Safety and Quality

**Self-checkout:** Self-service cashing stations in stores

**Shared Value:** For Walmart de México y Centroamérica, Shared Value implies the creation of economic, environmental and social value for all our stakeholders

**SICA:** Central American Integration System

**SINGREM:** National System for the Management of Packaging and Medicine Waste

**SME:** Small and medium-sized enterprises

**Sox:** Sulphur Oxides

**SKU:** Stock Keeping Unit, is the unique reference number of a product

**SSA:** Secretary of Health

**Supermarkets:** Self-service stores located in residential areas

**T TCFD:** Task Force on Climate-related Financial Disclosures

**TECHO:** Organization seeking to build a fair, integrated and poverty-free society

**The Alliance:** Workers Safety Alliance in Bangladesh

**Total revenues:** Net sales plus other income

**TVR:** Threat & Vulnerability Risk Assessment

**U UNGC:** United Nations Global Compact

**USDA:** United States Department of Agriculture

**USMCA:** United States–Mexico–Canada Agreement

**V VOC:** Volatile Organic Compounds

**W W2W:** Walmart to Walmart

**Walmart:** Self-service stores providing the widest assortment of goods from groceries and perishables, to apparel and general merchandise

**Walmex:** Ticker symbol for Wal-Mart de México S.A.B. de C.V.